

# Key figures first quarter 2019

## Key figures of consolidated interim income statement

Evotec SE and subsidiaries

In T€ except share data and per share data

	January to	March	Change	
	2019	20181)	in %	
Revenues from contracts with customers	103,849	81,637	27	
Gross margin in %	30.5	22.6		
Research and development expenses	(14,359)	(4,616)		
Selling, general and administrative expenses	(14,762)	(13,294)	11	
Other operating income (expenses), net	16,526	5,953	177	
Operating result	19,058	6,531	192	
Adjusted Group EBITDA <sup>2)</sup>	30,036	14,015	114	
Net income	13,050	3,455		
Weighted average shares outstanding	149,140,885	147,292,602		
Net income per share (basic/diluted)	0.09	0.02		

<sup>1)</sup> Including reclasses of recharges according to IFRS 15 <sup>2)</sup> Before contingent considerations, income from bargain purchase and excluding impairments on goodwill, other intangible and tangible assets as well as the total non-operating result

### Segment information

#### First quarter of 2019

In T€

	EVT Execute	EVT Innovate	Intersegment eliminations	Transition	Evotec Group
External revenues	81,571	18,824		3,454	103,849
Intersegment revenues	18,745	-	(18.745)	-	
Gross margin in %	29.0	24.8			30.5
R&D expenses	(131)	(16,320)	2,092		(14,359)
SG&A expenses	(11,975)	(2,787)	-	-	(14,762)
Other operating income (expenses), net	4,850	11,676	-	-	16,526
Operating result	21,820	(2,762)	-	-	19,058
Adjusted EBITDA <sup>1)</sup>	32,330	(2,294)			30,036

<sup>1)</sup> Before contingent considerations, income from bargain purchase and excluding impairments on goodwill, other intangible and tangible assets as well as the total non-operating result

#### First quarter of 2018

In T€

	EVT Execute	EVT Innovate	Intersegment eliminations	Transition	Evotec Group <sup>1)</sup>
External revenues	68,565	10,419	-	2,653	81,637
Intersegment revenues	9,979	-	-9.979	-	-
Gross margin in %	20.8	31.1			22.6
R&D expenses	(142)	(5,587)	1,113	-	(4,616)
SG&A expenses	(11,524)	(1,770)	-	-	(13,294)
Other operating income (expenses), net	5,275	678	-	-	5,953
Operating result	9,968	(3,437)	-	-	6,531
Adjusted EBITDA <sup>2)</sup>	17,163	(3,148)			14,015

<sup>1)</sup> Including reclasses of recharges according to IFRS 15 <sup>2)</sup> Before contingent considerations, income from bargain purchase and excluding impairments on goodwill, other intangible and tangible assets as well as the total non-operating result

# **Key figures of consolidated interim statement of financial position** Evotec SE and subsidiaries

In T€			
	31 March	31 Dec	Change
	2019	2018	in %
Cash, cash equivalents and investments	141,604	149,449	(5)
Working capital	(6,991)	(39,036)	82
Current and non-current loan liabilities and lease obligations	227,209	114,465	99
Total stockholders' equity	448,258	424,880	6
Total assets	880,821	771,883	14