

Ahead of the curve

Leadership in our focus areas for medicines that matter





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Thank you, Enno! Welcome Laetitia!

The Management Team



Werner Lanthaler CEO



Laetitia Rouxel CFO (from April 2023)



Craig Johnstone COO



Matthias Evers
CBO



Enno Spillner CFO (till March 2023)



Cord Dohrmann CSO





"I am excited to join Evotec at this stage of its impressive journey. Helping to shape the organisation to foster resilience and agility as well as improving its sustainable profitable growth is what I want to contribute."

Laetitia Rouxel
Chief Financial Officer

(as of 1 April)



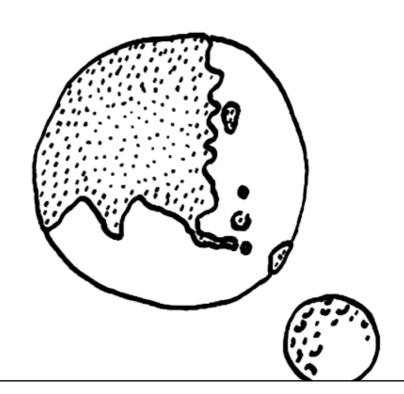
Agenda

Highlights

Scientific and operational performance 2022

Financial performance 2022

Outlook and Guidance 2023





Convergence, right tools, technologies & disease understanding

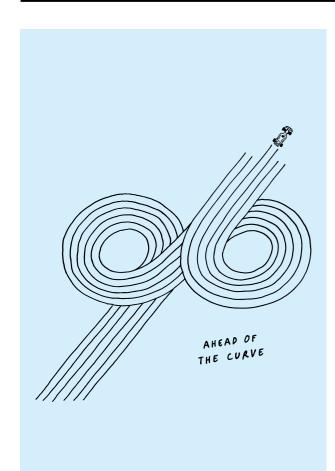
Evotec advancements against industry trends

Selected industry trends Evotec selected advancements Paradigm shift in biologics with A.I./M.L.-based Evolvement of targeted protein degradation discovery to continuous manufacturing mRNA vaccine Unique molecular E.RNA as technology used patient databases druggable molecules E.MPD First use of **CRISPR** nucleases in gene editing Targeted protein degradation Completion of the Drugging the undruggable with molecular glues **Human Genome Project** Discovery End-to-end platform for True Precision medicine with with iPSCs iPSC-based cell PanOmics, PanHunter **Multi-omics** therapy gaining momentum Industrialising iPSC Enhancing drug Establishing of AHEAD OF THE CURVE discovery with A.I./M.L. A.I. in medicine technology for discovery **Personalized** Cornerstones laid for development medicine of multi-omics technology in discovery and diagnostics First gene therapy trials launched



Strong demand in all lanes

Highlights & lowlights 2022



Highlights

- Significant progress in major partnerships with Bristol Myers Squibb (BMS); targeted protein degradation alliance extended for additional 8 years; important milestones achieved in iPSC-neuro strategic collaboration
- Eight-year expansion and extension of iPSC-neuro alliance (after period-end)
- iPSC-based beta cell replacement therapy alliance with Sernova to advance a functional cure for diabetes
- Multiple new strategic partnerships in e.g., metabolic diseases, ophthalmology, dermatology, oncology ...
- Just Evotec Biologics: New collaborations laying foundation for growth in 2023 and beyond; building of 2nd J.POD Toulouse according to plan
- Acquisition of cell therapy manufacturing facility (Evotec Modena) and clinical & commercial manufacturing platform for small molecule therapeutics (Evotec DS in Halle)
- World-leading in data-driven precision medicine platforms; Commercial launch of unique multi-omics data analysis platform PanHunter
- Launch and major expansion of translational molecular patient databases E.MPD
- Collaboration with Janssen to develop first-in-class targeted immune-based therapies for oncology (after period-end)
- European Investment Bank (EIB) has granted an unsecured loan facility of € 150 m (after period-end)

Lowlights

- Bayer discontinued development of selected women's health projects (P2X3)
- Increased costs for energy and materials and overall high inflation
- Slower than anticipated revenue ramp-up from J.POD biologics manufacturing



Another year with strong double-digit growth

Results versus previous year and guidance

	FY 2021 results	FY 2022 results ⁴⁾	Yoy growth like-for-like / at constant fx-rates1)	Guidance
Group revenues (at constant fx-rates1)	€ 618.0 m	€ 748.4 m (€ 707.7 m)	21% / 15%	€ 715 – 735 m (€ 690 – 710 m)
Unpartnered R&D ²⁾	€ 58.1 m	€ 70.1 m	21%	€ 70 – 80 m
Adjusted Group EBITDA ³⁾ (at constant fx-rates ¹⁾)	€ 107.3 m	€ 104.1 m (€ 81.1 m)	(3)% / (24)%	€ 105 – 120 m (€ 85 – 100 m)

PAGE 8

¹⁾ Average 2021: EUR/US\$ 1.18; EUR/GBP 0.85 2) Unpartnered R&D expenses is excl. expenses for ID-related expenses fully reimbursed by Sanofi under other operating income 3) Adjusted EBITDA before contingent considerations and excluding impairments on goodwill, other intangible & tangible assets as well as the total non-operating result; 4) adjusted for M&A effects in 2022 as guided in March 2022 and reiterated in November 2022



Strong growth and improving profitability towards Action Plan 2025

Guidance	2023
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	Guidance 2023	YE 2022 ³⁾	Implied growth at midpoint
Group revenues (at constant fx-rates1)	€ 820 – 840 m (€ 835 – 855 m)	€ 751.4 m	>10%
Unpartnered R&D ²⁾	€ 70 – 80 m	€ 70.2 m	At least stable
Adjusted EBITDA (at constant fx-rates ¹⁾)	€ 115 – 130 m (€ 125 – 140 m)	€ 101.7 m	> 20 % (>30%)

Approx. € 250 m continued investment programme for enabling and supporting growth (e.g., capacity expansion in biologics manufacturing, safety testing, iPSC, E.MPD...)

PAGE 9

¹⁾ EUR/US\$ 1.18; EUR/GBP 0.86

²⁾ No material FX effects as most R&D efforts are carried out in € area

³⁾ Including M&A effects from 2022



Action Plan 2025 on track

Action Plans in numbers

2025 2022 2018 2012 **Action Plan 2025** 11111101001 2009 Leadership in data, science, **Action Plan 2022** multimodality & access **Action Plan 2016** Aspire global **Action Plan 2012 Build** innovation **ACTION PLAN 2016 ACTION PLAN 2025** leadership Restructure for growth seeds The data-driven R&D Autobahn to Cures

2010

- Revenues: € 55 m
- Adj. EBITDA: € 2 m
- R&D investments¹): € 2 m
- Co-owned projects²⁾: 6
- Employees: 519

2015

- Revenues: € 128 m
- Adj. EBITDA: € 9 m
- R&D investments¹): € 18 m
- Co-owned projects²⁾: 49
- Employees: 1,000

2020

- Revenues: € 501 m
- Adj. EBITDA: € 107 m
- R&D investments¹): € 69 m
- Co-owned projects²⁾: 118
- Employees: 3,572

2025

- Revenues: > € 1 bn
- Adj. EBITDA: > € 300 m
- R&D investments¹): > € 100 m
- Co-owned projects²⁾: > 250
- Employees; > 5,000

¹⁾ Including equity investments

²⁾ Does not include EVT equity investments



Building a massive long-term royalty pool

Selected KPIs

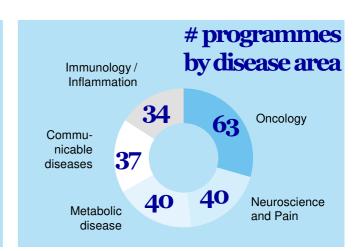


>130

Co-owned pipeline assets

18

Clinical stage

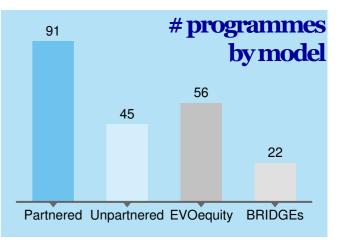


>€ 15 bn

Potential partnership milestones

8 -10 %

Average royalty rate





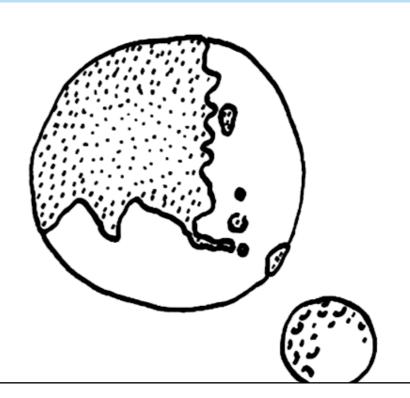
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Our four Focus Areas

Overview

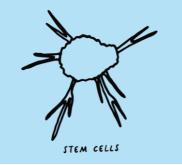
PanOmics

Deep disease understanding for effective therapies



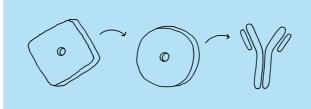
iPSC-based Cell Therapies

"Off-the-shelf" cell therapies based on induced-pluripotent stem cells



Just – Evotec Biologics

From Artificial Intelligence ("A.I.") to continuous manufacturing for better access to biologics



End-to-end Shared R&D

Integrated business-tobusiness platform for increased probability of success from target to patient



Together for medicines that matter



Fully integrated in discovery, development & manufacturing

Illustrative functional capabilities along the value chain

Sourcing novel ideas

Target ID / validation

Hit identification

Lead optimisation Pre-clinical development Clinical Phase I/II/III¹⁾

Approval¹⁾

Market¹⁾

PanOmics-driven drug discovery

PanOmics

PanHunter

E.MPD

E.iPSC

E.SAFETY

EVOgnostic

iPSC-based **Cell Therapies**













Cell QC



iPSC-derived cell types Array CGH, karyotyping, WGS Single cell sequencing

3D expansion

Upscaling

GMP production

Just -**Evotec Biologics**

J.DISCOVERY MOLECULE DISCOVERY

J.MD

JP3 PROCESS & PRODUCT DESIGN

J.POD MANUFACTURING DESIGN

End-to-End Shared R&D

Bio Reagents

In vitro biology

Antibody discovery Molecular Design & Chemistry

DMPK & ADME-Tox

In vivo pharmacology Biomarker discovery

Integrated pre-clinical development **INDIGO**

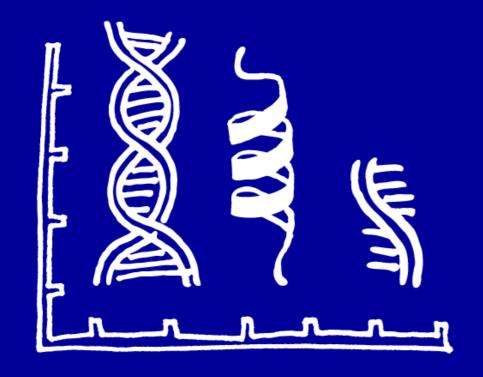
Clinical development solution

Integrated CMC

Drug Product & commercial manufacture

PAGE 14





PanOmics-driven drug discovery for better disease understanding



PanOmics is already a success – much more to come!

Examples of PanOmics-driven collaborations

PanOmics data generation CSL Vifor BAYER E R Bristol Myers Squibb **IMIDomics** Boehringer Ingelheim



Revenues of > € 150 m

> 20 collaborations

> 50 programmes



Largest deal in one of the most competitive fields in the industry

Targeted protein degradation alliance with BMS signed in 2022





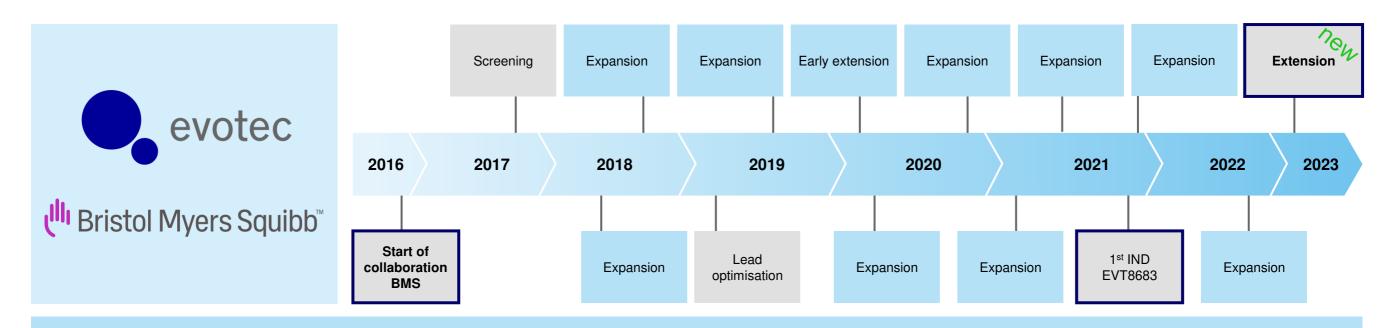
Developing a pipeline of breakthrough therapies based on molecular glue degraders

- 8-year extension and significant expansion of original agreement signed in 2018
- Collaboration leverages Evotec's PanOmics and PanHunter platforms including A.I./M.L. capabilities
- Upfront payment of \$ 200 m
- Performance-based and programme-based payments of \$ 75 m announced in March 2023
- Total deal value of up to € 5 bn; milestone-based payments
- Additionally, tiered royalties for each program



Strategic expansion of a highly successful partnership

Leveraging precision medicine platform in neurodegeneration



Next step

- 8-year extension and significant expansion of original agreement from 2016
- Development of novel therapies
- US\$ 50 m upfront¹⁾; deal value > US\$ 4 bn; tiered double-digit royalties
- Collaboration leverages proprietary platforms such as E.iPSC, PanOmics and PanHunter





"We look forward to continuing our drug discovery research into key mechanisms in neurodegeneration and delivering potential therapeutic candidates for patients who are suffering from these devastating diseases."

Prof. Richard Hargreaves, PhD

SVP, Neuroscience Thematic Research Center – Bristol Myers Squibb



"The combination of our industrialised iPSC disease models, -omics at scale and AI/ML- based analytics will accelerate the discovery and translation from bench to bedside."

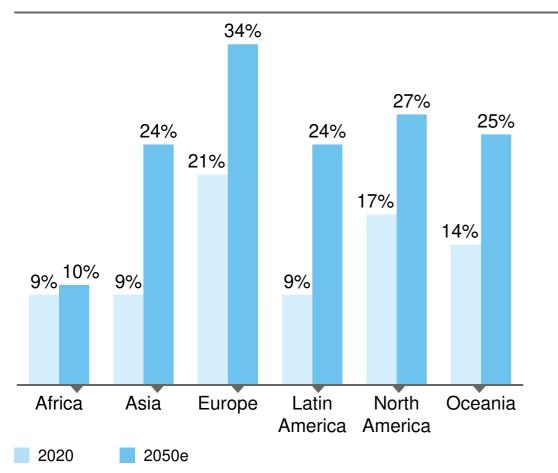
Dr Cord Dohrmann
CSO Evotec

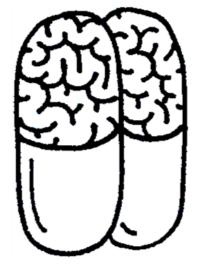


Aging is driving incidence rates of neurodegenerative diseases

Societal burden of Central Nervous System related diseases

% of people aged 60+ by region (2020 vs. 2050e)





Need for paradigm shift

- Limited understanding of the underlying molecular mechanisms
- Second leading cause of death after cardiovascular disease
- Patient derived iPSC models more predictive than traditional animal models
- Global neurodegenerative disease market (US\$ 40 bn in 2021) expected to reach
 US\$ 53 bn by 2030

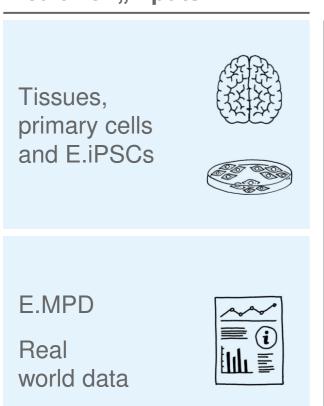


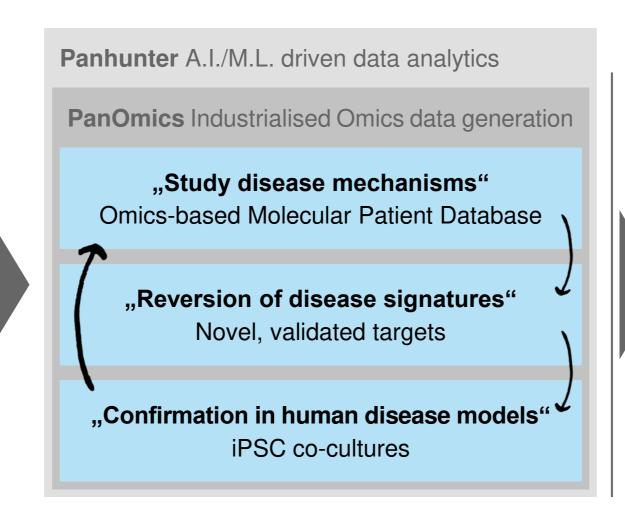


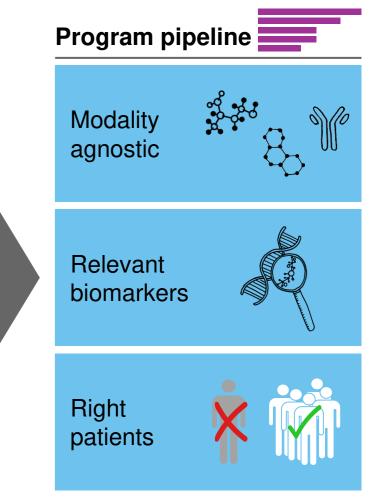
Increasing PoS with differentiated precision drug discovery

Industrialised iPSC disease models and Omics-platforms at scale

Wealth of "inputs"





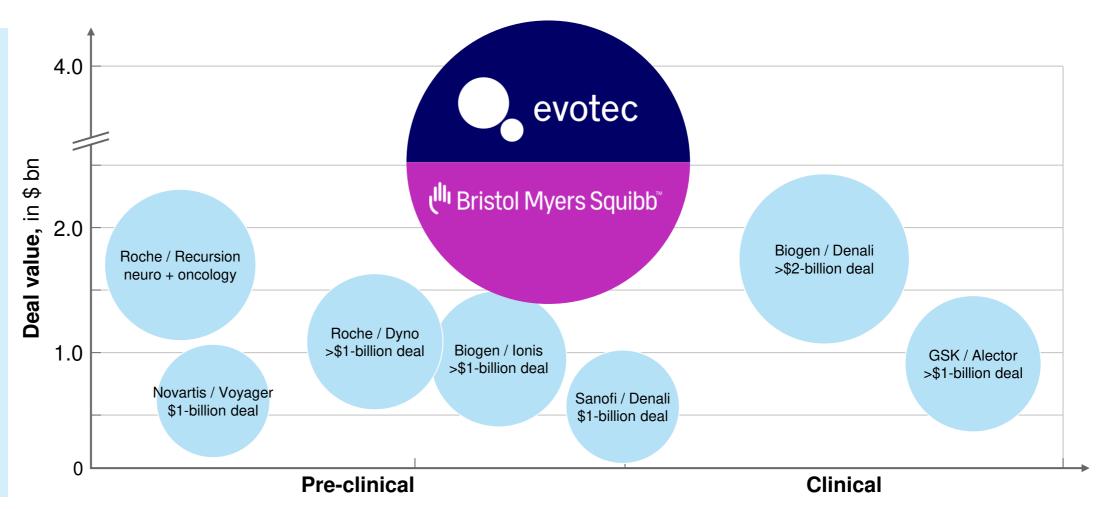




High-value dealmaking underlines big pharma CNS ambitions

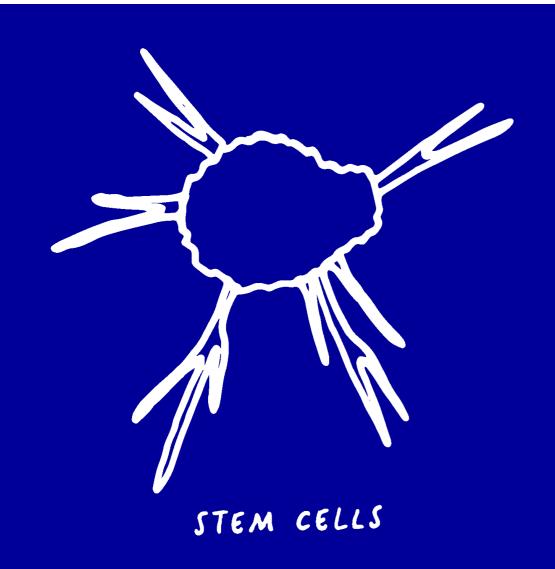
Analysis of selected deals in the last years

Diseases of the central nervous system continue to catalyse dealmaking as companies search for new therapies to tackle some major unmet medical needs.



Size of bubble denotes breadth of pipeline





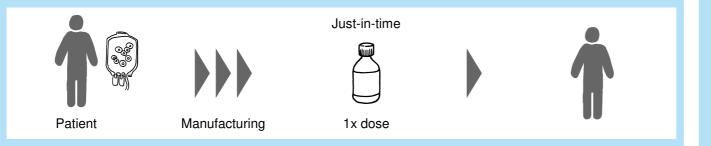
iPSCs – Cell Therapy based on induced-pluripotent stem cells



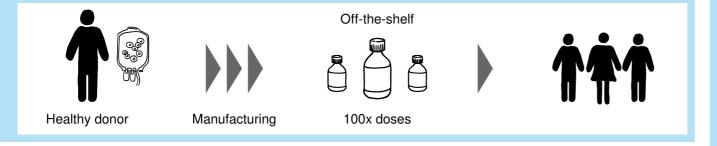
Off-the-shelf approach will revolutionise cell therapy applications

Benefit of manufacturing process for iPSC-based therapeutics

Autologous



Allogeneic donor-derived



Allogeneic iPSC-derived









iPSC-based therapeutics

- Reduced manufacturing complexity Patient is not part of manufacturing process
- Unlimited starting material
- Versatile & high-fidelity gene editing
- Consistent quality of final product
- On demand product available to patients
- Broad applicability: Suitable for multiple cell types & disease areas



"The product is the process"

Cell therapy manufacturing facility with acquisition of Rigenerand now Evotec Modena



- Founded in 2009 as spin-off of the University of Modena and Reggio Emilia
- Scientific founder Prof. Massimo Dominici one of the pioneers in clinical cell therapy
- State-of-the art GMP facility (5 clean rooms, 1,200 m2) with room for expansion
- cGMP facility accredited by Italian Authority for manufacturing of cell therapies
- Experienced to manufacture complex cell therapies including pre-GMP optimization
- Experience with MSCs, TILs, CAR-T, dendritic cells and exosomes
- Tech transfer for manufacturing of iPSCbased therapeutics on-going



A comprehensive portfolio of early iPSC-based cell therapy assets

Off-the shelf cell therapy programmes

Field	Program/Project		Disease area	Protocol development	Pre-clinical research	Pre-clinical development	IND / Phase I
	iNK		Oncology		1)		
Anti-tumour therapy	iM		Oncology				
	γδ iT	Pharma partner	Oncology		Undis	closed	
	αβ iΤ		Oncology				
Diabetes	E.iBeta (Device)	Sernova	Diabetes				
	E.iBeta (Engineered)		Diabetes				
Other	iCM		Heart failure				
	iRPE, iPR		Ophthalmology				

iPSC-derived cell types

- iNK Natural killer cells
- iT $\alpha\beta$ and $\gamma\delta$ T cells
- iM Macrophages
- iBeta Pancreatic islets
- Cardiomyocytes
- Retinal pigment epithelium cells
- iPR Photoreceptors

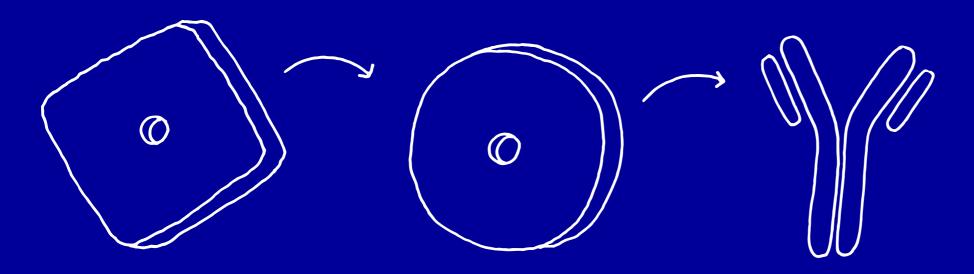
Unpartnered, open for new business opportunities



Partnered



Just – Evotec Biologics Continuous manufacturing for better access to biologics





Our mission is to contribute to much better access to biologics

Access for all

7,000
underserved rare indications that could be addressed with biologics

Underserved indications

70%
higher prices for antibodies vs. small molecules in the US alone

Underserved populations

6 bn
without access to biologics
based on geography

Underserved regions¹⁾

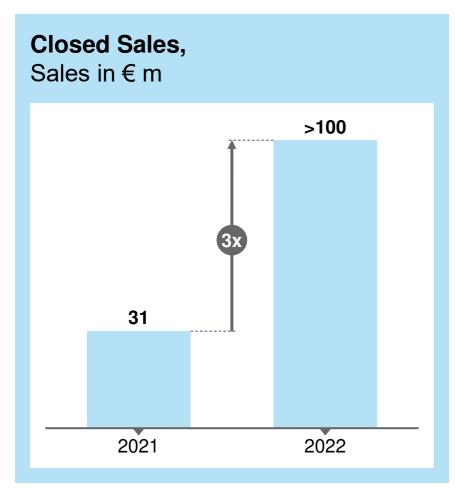
12 months to first Ab therapy in COVID

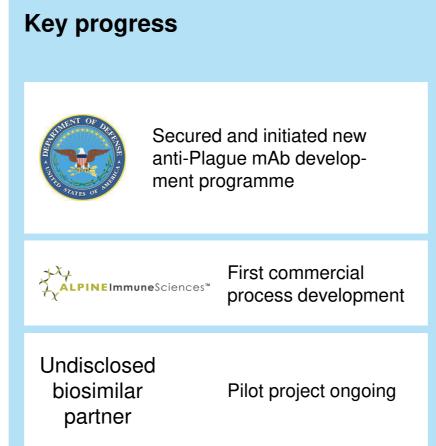
Communicable diseases & pandemics²⁾

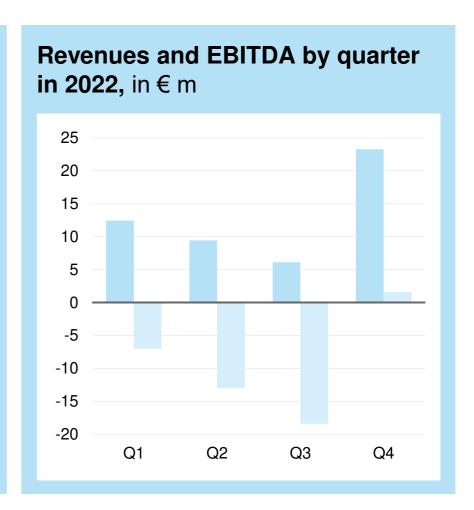


First strong quarter, many more to come ...

Key achievements 2022









J.POD – commercial biologics manufacturing stepping up

Progress and status



Aerial view of new location in Redmond, Washington, US



View of coming J.POD® in Toulouse (architectural rendering)1)



Signature ceremony of EIB loan at Evotec's Campus Curie in Toulouse

- Start of operations fully on track, e.g., US Department of Defense (DoD), ...
- Number of partnerships and volume of sales order book already tripled 2022 versus 2021
- Ground-breaking for second new biologics facility J.POD Toulouse in September 2022
- EIB-loan facility of € 150 m to support new J.POD facility in Toulouse as well as R&D activities and equity investments (after period-end, approx. 50% of loan dedicated to J.POD)



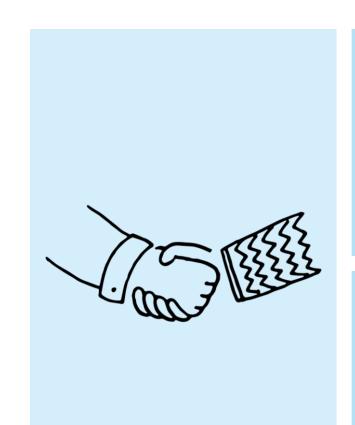


End-to-End Shared R&D – Integrated B2B platform for increased probability of success



Well-balanced global customer mix further improving

Sharing as basis for success

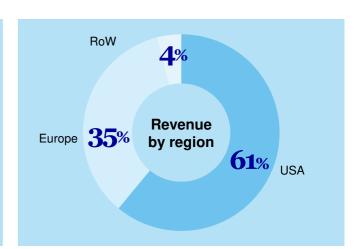




Partners

~38%

Revenue share with TOP 10 partners (2021: 42%)

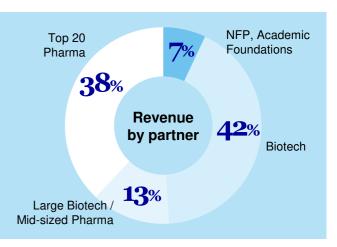


92%

repeat business

118

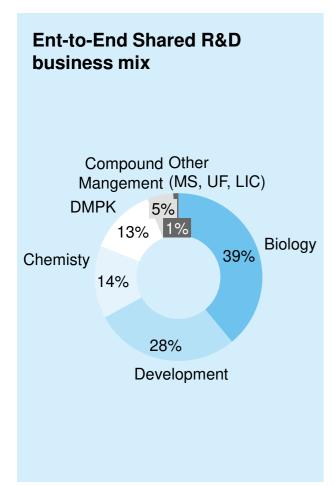
No. of partners with > € 1 m revenues (+22%)

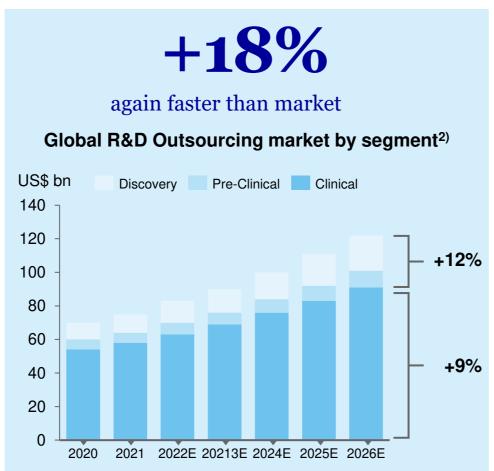




Comprehensive integrated research and development

Major developments (selection) in End-to-End shared R&D





- € 495.4 m¹⁾ revenue in end-to-end shared R&D
- >5 new and/or extended integrated drug discovery agreements centered on A.I./M.L.driven small molecule design capabilities
- 10 performance-based milestones and success payments
- Complement API Capabilities with acquisition of an EU GMP certified facility in Halle (Evotec DS) with clear path to the market for rare diseases
- Strong performance of DMPK / ADME-tox testing; Cyprotex capacity expansion to meet strong demand

¹⁾ Third party revenues, excludes Just – Evotec Biologics and EVT Innovate revenues

²⁾ Grand View Research, Evotec estimates



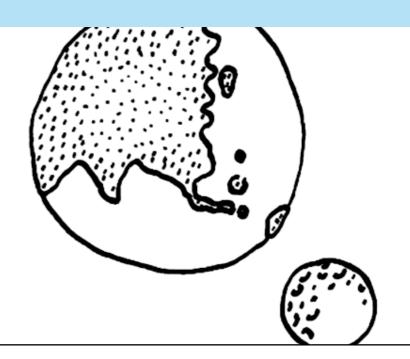
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Very strong progress in a challenging year

Condensed preliminary income statement 2022 – Evotec SE and subsidiaries

in € m¹)					
	2022	2022 Guidance	2021	Change	Comment
Revenues • of which Just – Evotec Biologics (JEB)	751.4 <i>51.3</i>	715 – 735 –	618.0 <i>52.9</i>	22% (3)%	Strong base business Improved mix
Gross margin excl. JEB	23.2% <i>31.1%</i>	_	24.5% 28.4%	(130) base pts. <i>270 base pts.</i>	JEB, less MS & inflation impact Strong partner mix
Unpartnered R&D expense	70.2	70 – 80	58.1	21%	As planned
Adjusted Group EBITDA ²⁾	101.7	-	107.3	(6)%	Ambitious goal reached ⁴⁾
Adjusted Group EBITDA excl. M&A ^{2,3)}	104.1	105 – 120	107.3	(4)%	Strong
Adjusted Group EBITDA excl. JEB2)	138.3	-	115.2	20%	Very strong
Scope 1 & 2 emissions (tons CO ₂ e)	38,549	-	39,351	(2)%	Sustainable growth

¹⁾ Differences may occur due to rounding

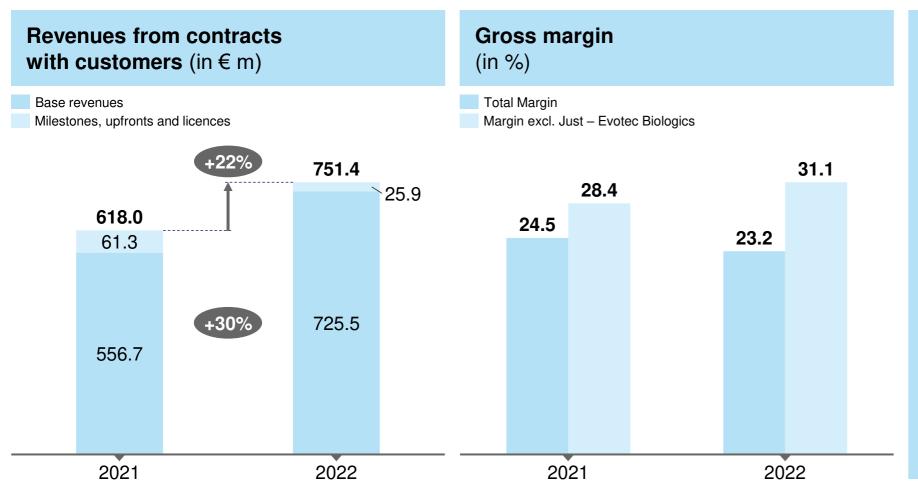
²⁾ Adjusted EBITDA excludes changes of contingent considerations, income from bargain purchase and impairments on goodwill, other intangible and tangible assets as well as the total non-operating result

³⁾ Excluding effects related acquisitions of Rigenerand (Medolla, I) and Central Glass (Halle/Westphalia, GER); as guided in March 2022 4) incl. M&A as outlined in 9M 2022 results call on 9 November 2022



High-quality gross margin in base business

Revenues & Gross margin overview – Evotec SE and subsidiaries

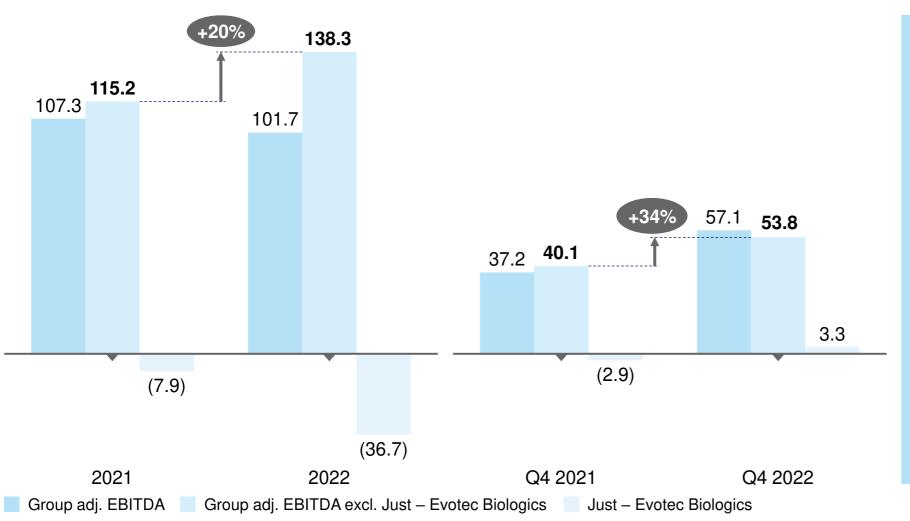


- 15% organic growth of Group revenues, at constant fx-rates
- fx tailwind: 6.6% / M&A: 0.5%
- Group revenues € 700.1 m excluding Just – Evotec Biologics, up 24%
- Base revenues up 30%
- Group gross margin of 31.1% excluding Just – Evotec Biologics up 270 base points despite significantly higher energy and material costs and lower contribution from milestones



Q4 2022 - The anticipated strong finish to the year

Adj. EBITDA overview – Evotec SE and subsidiaries incl./excl. Just – Evotec Biologics



- Visible contribution from milestones, upfronts, licenses & royalties
 - BMS Neuro, Janssen, others
- Excellent base business with strong operating leverage
- First strong quarter of Just – Evotec Biologics
 - Goal of tripling Q3 revenues achieved in Q4
 - Strong operating leverage
 - First small contribution from royalties
 - Results to remain volatile in 2023



PAGE 38

Q4 2022 – The strongest quarter in 30-year history

Condensed income statement Q4 2022 – Evotec SE and subsidiaries

in € m ¹⁾					
	Q4 2022	Q4 2021	Change		
Revenues	240.7	187.1	29%		
Gross margin	34.3%	27.8%	650bp		
R&D expenses	(21.3)	(18.7)	14%		
SG&A expenses	(46.3)	(34.4)	35%		
• Impairment of intangible assets & goodwill	-	_	_		
• Other op. income (expenses), net	22.9	16.0	43%		
Operating income	37.7	14.9	152%		
Adjusted Group EBITDA ²⁾	57.1	37.2	53%		
Net income	(27.2)	(31.5)	(14%)		

- 29% revenue growth versus strong comparable base
- Substantially improved gross margin due to
 - favourable mix of milestones upfronts & license payments (albeit below last year)
 - small royalties from SK Bioscience
 - very profitable base business
 - visible improvement of Just – Evotec Biologics
- Record EBITDA with strong growth despite cost inflation in 2022 and higher contribution from milestones in previous year

¹⁾ Differences may occur due to rounding

²⁾ Adjusted EBITDA excludes changes of contingent considerations, income from bargain purchase and impairments on goodwill, other intangible and tangible assets as well as the total non-operating result.



Strong balance sheet as very solid base for future growth

Balance sheet and Cash-flow items – 31 Dec. 2022 vs. 31 Dec. 2021 – Evotec SE & subsidiaries

Balance sheet total

in € m

2,235.2 2,257.2

Equity ratio

in %

52.6

Operating Cash-flow

in € m

203.0

Net Debt ratio

x adjusted EBITDA

Liquidity position

in € m

(3.2) (2.0) 858.2 718.5 147.4 265.2

Capex, Equity investments & **Acquisitions**

in € m



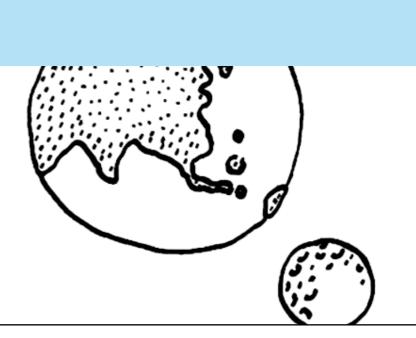
Agenda

Highlights

Scientific and operational performance 2022

Financial performance 2022

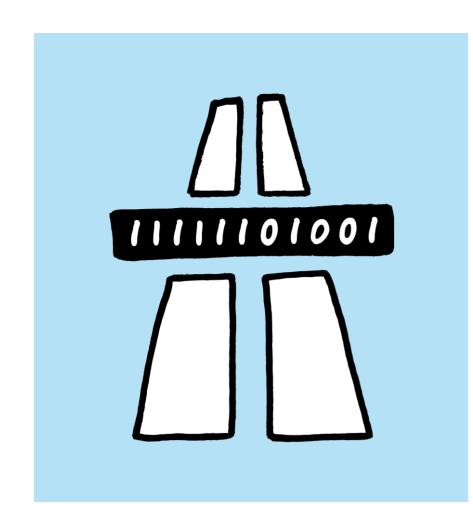
Outlook and Guidance 2023

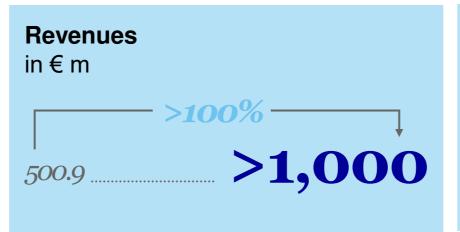




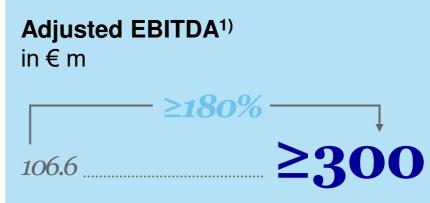
Our mid-term aspirations are "... just the beginning"

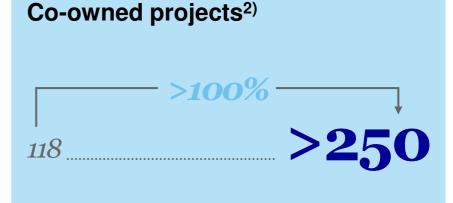
2020-2025e Key Performance Indicator goals (as introduced on 20 April 2021)









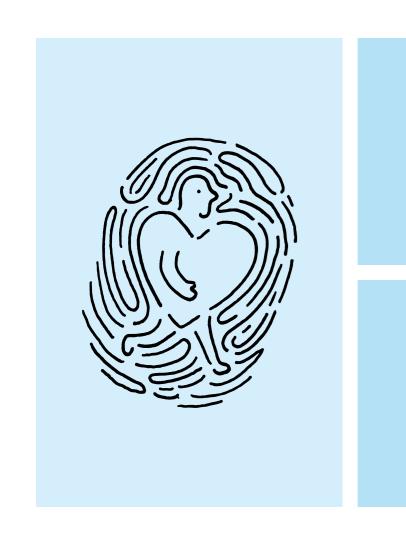


¹⁾ before significant royalties 2) incl. Equity participations



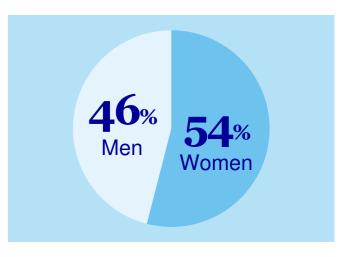
Sustainable growth enabled by strong culture, values & people

Innovation – Entrepreneurship – Collaboration



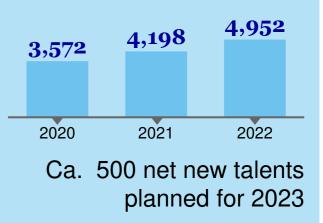














Keeping the promise

ESG & Sustainability – Measures taken in 2022

Environment

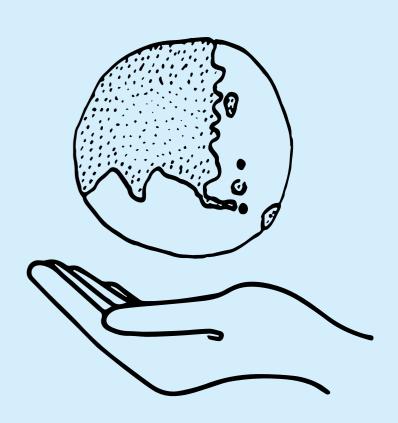
- Scope 1 & 2 and supplier related Scope 3 SBTi near-term targets set and submitted
- Installation of first air source heat pump (Building B95 in Abingdon)
- Campus Curie connected to renewable energy heating network *Toulouse Energie Durable (TED)*
- Reduction of Scope 1 & 2 emissions by 2% even before SBTi targets in place

Social

- Expansion of investments in disease areas under UN SDG3
- Launch of Aurobac Therapeutics, JV with Boehringer Ingelheim and bioMérieux; Targeting Antimicrobial Resistance ("AMR") with next generation antimicrobials and diagnostics
- Diversity Month and Pride Month; Joined Proud Science Alliance; Evotec @ London Pride

Governance

- Governance roadshow of Chairwoman of Supervisory Board
- Formation of ESG Committee within the Supervisory Board
- Scoping and prioritisation of ESG projects in 2023
- Expansion of ESG Team
- Implementation of Supplier Code of Conduct





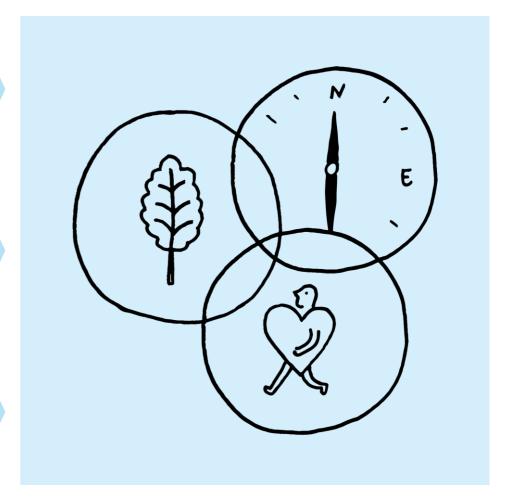
Our promise

ESG Goals 2023

Approve and implement the SBTi initiative action plan at all Evotec sites and invest one percent of 2022 revenues to achieve SBTi targets.

Conduct engagement survey by mid 2023. Define and communicate a management plan for 2024 and beyond based on results of engagement survey.

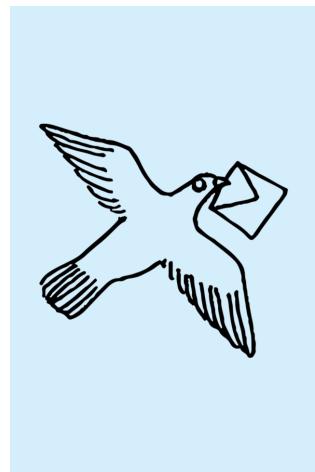
Engage sustainability champions at each site to create governance structures fostering environmental and social goals as well as site specific sustainability projects.





Executing to accelerate growth along Action Plan 2025

Selected major newsflow 2023



PanOmics	 New strategic partnerships and expansions of co-owned alliances New clinical trial initiations Significant progress of later stage co-owned pipeline 	✓
iPSCs	 New strategic partnerships Progression of partnered cell therapy assets, e.g., Sernova Expansion of internal portfolio of cell therapy assets 	/
Just – Evotec Biologics	 Significant expansion of order book for J.POD Redmond, WA (US) Progression of construction J.POD Toulouse, France (EU)¹⁾ Evaluation of global network of J.PODs 	
End-to-End Shared R&D	 Undisrupted growth trend versus 2022 in line with AP 2025 Integration of Evotec DS Germany 	
Group	 Submission of science-based targets aligned with 1.5°C goal Highly impactful contribution to UN SDG 3²⁾ Spin-Offs and investments along Building Blocks of AP 2025 	/



Upcoming important dates

Financial calendar 2023

Quarterly Statement Q1 2022	10 May 2023
1 st Capital Markets Day 2023 (virtual)	5 June 2023
Virtual Annual General Meeting 2023	20 June 2023
Half-year 2023 Interim Report	09 August 2023
Quarterly Statement 9M 2023	08 November 2023
2 nd Capital Markets Day 2023	15 November 2023



Full annual report and sustainability report 2022 available for download on 25 April 2023







Appendix



Revenues up

Segment information 2022 – Evotec SE and subsidiaries

in € m¹⁾

	EVT Execute	EVT Innovate	Inter- segment elimination	Evotec Group
Revenues	735.6	204.7	(188.9)	751.4
Gross margin	17.7%	28.9%	_	23.2%
R&D expenses	(5.3)	(86.3)	15.0	(76.6)
SG&A expenses	(125.3)	(30.9)	_	(156.2)
• Impairment of intangible assets & goodwill	_	_	_	_
• Other op. income (expenses), net	33.2	46.4	_	79.6
Operating income	32.5	(11.7)	_	20.9
Adjusted Group EBITDA ²⁾	108.3	(6.6)	_	101.7

- Accelerated growth in fourth quarter
- EVT Execute total revenue growth up 21%; Growth excluding Just – Evotec Biologics plus 23%
- EVT Innovate revenues up 39%, due to expansion of highly profitable precision medicine collaborations; gross margin increase by 380 bp despite lower milestone contribution
- Adjusted EBITDA within lower end of guidance as communicated in November based on strongest quarter in company history

¹⁾ Differences may occur due to rounding

²⁾ Adjusted EBITDA excludes changes of contingent considerations, income from bargain purchase and impairments on goodwill, other intangible and tangible assets as well as the total non-operating result.



Business-to-business model in Biotech is highly scalable

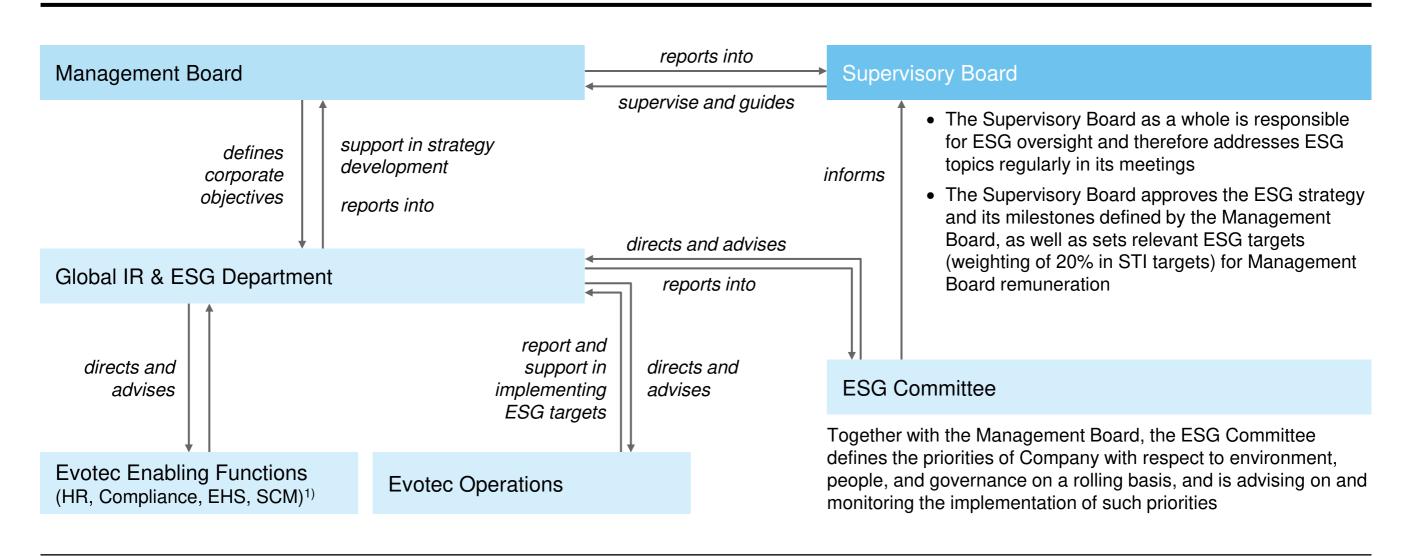
Value creation pillars

	IP partnering ¹⁾ / Pipeline of co-owned assets			Partner owns IP			
Value Creation Model	 Fee for Service / FTE rates Upfront payments, milestones, licenses, royalties Equity investments 			 Fee for Service / FTE rates Success payments Price per amount manufactured 			
Focus areas				End Shared R&D			
	Just – Evotec Biologics						



Strong Sustainability Governance in place

Supervisory Board assumes responsibility for sustainability





Growing fast and responsibly

SBTi¹⁾ targets language

"Evotec SE commits to reduce absolute Scope 1 and 2 GHG emissions 50% by **2032** from a 2021 base year. Evotec SE also commits to increase annual sourcing of renewable electricity from 25% in base year to 100% by 2026. Evotec SE commits to **reduce Scope 3** GHG from purchased goods and services and capital goods 72% **per revenue** over the same period. Evotec also commits that **80% of its suppliers** by emissions covering purchased goods and services and capital goods **will have** science-based targets by 2027."

Science-based targets balancing fast growth and responsibility for the planet

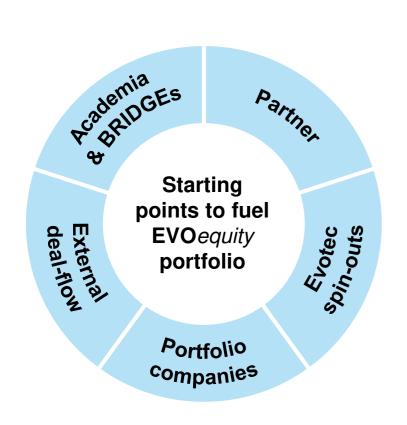
- RE100 target year 2026 earlier than outlined in Paris agreement (LTI goal 2023)
- 50% reduction of Scope 1 and 2 emissions by 2032 aligned, despite disproportionately faster growth than industry average
- Evotec will act as multiplier with its supplier engagement program





EVO*equity* complements co-owning strategy

Operational VC model – diversified portfolio with multiple shots on goal



At Equity Holding (≥20%) or significant influence



















Minority Shareholdings (<20%)



















BLACKSMITH Medicines



Cajal Neuroscience









BRIDGEs



















Centres of excellence to discover, develop & manufacture

Together for medicines that matter with ~5,000 people at 17 sites



Seattle (US) Dedicated to biologics

J.POD Redmond (US)
Biologics development &
cGMP commercial
manufacturing

Branford site (US)

Dedicated Sample Management Facility

Princeton (US) -

Gertrude B. Elion Campus, dedicated to cell & protein production

Framingham (US)

US site of the ADME-Tox capabilities

Alderley Park (UK)

Focused on antimicrobial and infectious disease;
Cyprotex – global leader in DMPK/ADME-tox

Abingdon (UK) -

Dorothy Crowfoot Hodgkin Campus, integrated drug discovery & development **Toulouse (FR)** – Campus Curie – Oncology &

immuno-oncology centre of excellence; integrated drug discovery; 2nd J.POD

Lyon (FR)

Anti-infective drug discovery; BSL 3 laboratory set up Göttingen (GER) – Manfred Figen Cam

Manfred Eigen Campus – home of multi-omics data analysis PanHunter, E.MPD & iPSC-derived cells

Cologne (GER)

Induced pluripotent stem cell (iPSC) technology

Halle (GER)

Centre of excellence for rare disease drug substance manufacturing

Munich (GER)

Dedicated to unrivalled proteomics and bioinformatics; unique mass spectrometry-based "omics" platform

Vienna (AU)

Hamburg (GER - HQ) - Manfred Eigen Campus - A major hub for

integrated drug discovery including variety of HTS screening activities; home of neuroscience experts & the basis for leading end-to-end iPSC platform

Dedicated to gene therapy

Modena (IT)
Cell therapy manufacturing

Verona (IT) –

Campus Levi-Montalcini Integrated drug discovery & development



"Evotec inside"

Pipeline of co-owned assets

Selected pipeline events within next 12-24 months

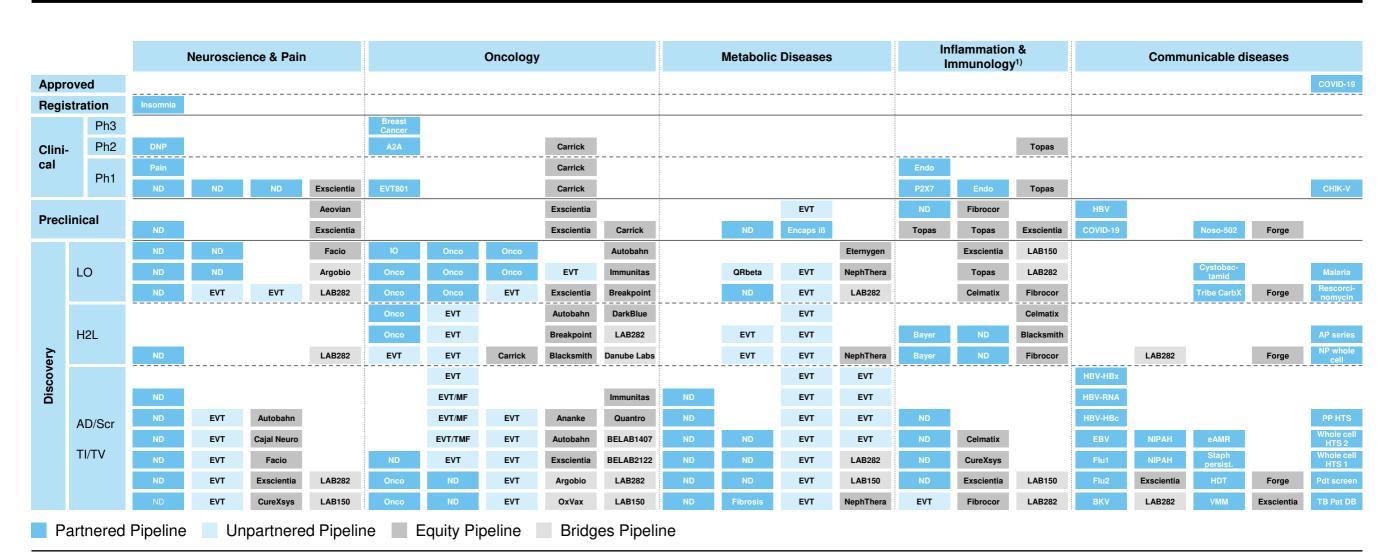
- Phase III & registration (CHN) JingXin in insomnia (EVT201)
- Phase II data with Bayer in B1 (BAY2395840)
- Phase II initiation with Bayer in Gynaecology (BAY2395840)
- Phase I data in Chikungunya virus (EVT894)
- Phase I data with BMS in CNS (EVT8683)
- Phase I data with Kazia in Oncology (EVT801)
- Phase Ib / II initiation of Exscientia in Oncology (EXS21546)
- Phase I initiation in HBV (EVT075)
- Phase I initiation with Bayer in Kidney
- Phase I initiations with Kidney diseases with other partners
- Phase I initiation with BMS in CNS
- Phase I initiation with BMS in Oncology
- Phase I initiation with Sernova in Diabetes
- Progress of multiple co-owned equity companies (not disclosed) (e.g. Topas, ...)

	Molecule	Therapeutic Area / Indication	Partner	Discovery	Pre-clinical	Phase I	Phase II	Phase III	Approved
	SKYCovione	COVID-19	SK bioscience						
	EVT201	Insomnia (GABA-A)	入 京新药业						
	BAY2395840	Multiple Indications (B1)	a reconstruction of the second						
	CT7001	Oncology (CDK7)	Carrick themperates						
	XP-105	Oncology (mTORC1/2)	XYNOMIC Pharma						
	TPM502	Celiac Disease	Topas Therapeutics						
	EXS21546	Oncology (various programmes)	Exscientia						
	BAY2328065	Gynaecology	(A) TEN						
ica	EVT401	Immunology & Inflammation (P2X7)	· · · · · · · · · · · · · · · · · · ·						
Clini	CNTX 6016	Pain (CB2)	CENTREXION						
	EVT894	Chikungunya (Antibody)	NIII) sanofi						
	Not Disclosed	Neuroscience & Pain	n.a.						
	Not Disclosed	Neuroscience & Pain	n.a.						
	EVT801	Oncology (VEGFR3)							
	EVT8683	Neurodegeneration (eIF2b activator)	(^{III}) Bristol Myers Squibb"						
	TPM203	Pemphigus Vulgaris (ND)	Topas Therapeutics						
	CT7001	Oncology (CDK7)	Carrick						
	CT7001	Oncology (CDK7)	Carrick						
	APN411	Oncology – Immunotherapy	sanofi APEIRON						
ğ	BAYxxxx	Nephrology (not disclosed)	(A) TEN						
e-clinical	QRB001	Metabolic - Diabetes (not disclosed)	QRbeta Semova						
구	EVT075	HBV	n.a.						
Ę	Not disclosed	Various programmes	ر ^{اآل} Bristol Myers Squibb"						
	EVTxxxx	CNS, Metabolic, Pain,	>25 further programmes						
Discovery	EVTxxx CKD, oncology, immunology > 90 further programmes								



The growing "iceberg" of first & best-in-class treatment options

>250 projects including EVOequity and BRIDGEs: ~190 in partnerships, >60 internal R&D





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