The Data-Driven R&D Autobahn to Cures

Global leadership in data, science, multimodality & access
Disclaimer

This presentation (including any information which has been or may be supplied in writing or orally in connection herewith or in connection with any further inquiries) is being delivered on behalf of Evotec SE (the “Company”, “we,” “our” or “us”). This presentation is made pursuant to Section 5(d) and/or Rule 163B of the Securities Act of 1933, as amended, and is intended solely for investors that are qualified institutional buyers or certain institutional accredited investors solely for the purposes of familiarizing such investors with the Company. This presentation shall not constitute an offer to sell or the solicitation of an offer to buy Evotec securities, nor shall there be any sale of these securities in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction. No representations or warranties, express or implied, are made as to the accuracy or completeness of the statements, estimates, projections or assumptions contained in the presentation, and neither the Company nor any of its directors, officers, employees, affiliates, agents, advisors or representatives shall have any liability relating thereto.

Cautionary Note Regarding Forward-Looking Statements

This presentation contains forward-looking statements concerning our business, operations and financial performance and condition, as well as our plans, objectives and expectations for our business operations and financial performance and condition. Many of the forward-looking statements contained in this presentation can be identified by the use of forward-looking words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “potential,” “should,” “target,” “would” and other similar expressions that are predictions of or indicate future events and future trends, although not all forward-looking statements contain these identifying words. Forward-looking statements are based on our management’s beliefs and assumptions and on information currently available to our management. Such statements are subject to risks and uncertainties, and actual results may differ materially from those expressed or implied in the forward-looking statements due to a variety of factors. The forward-looking statements contained in this presentation speak only as of the date of this presentation, and unless otherwise required by law, we do not undertake any obligation to update them in light of new information or future developments or to release publicly any revisions to these statements in order to reflect later events or circumstances or to reflect the occurrence of unanticipated events.

Non-IFRS Measures

This presentation contains references to certain non-IFRS measures including EBITDA and Adjusted EBITDA, each of which are not recognized under International Financial Reporting Standards (“IFRS”). The Company believes that non-IFRS financial information, when taken collectively, may be helpful to investors because it provides consistency and comparability with past financial performance and assists in comparisons with other companies, some of which use similar non-IFRS financial information to supplement their IFRS results. The non-IFRS financial information is presented for supplemental informational purposes only, and should not be considered a substitute for financial information presented in accordance with IFRS, and may be different from similarly titled non-IFRS measures used by other companies. EBITDA and Adjusted EBITDA each have limitations as an analytical tool, respectively, and you should not consider any of these measures either in isolation or as a substitute for other methods of analyzing the results as reported under IFRS. Our management team uses these non-IFRS financial measures to evaluate our profitability and efficiency, to compare operating results to prior periods, and to measure and allocate financial resources internally. However, management does not consider such non-IFRS measures in isolation or as an alternative to measures determined in accordance with IFRS. See appendix to this presentation for a reconciliation of Adjusted EBITDA to the nearest GAAP measure.
Agenda

Unique business strategy and capabilities to improve efficiency

Precision medicine platforms to improve probability of success

Building a strong growth business and a large royalty pool
Unique strategy and capabilities to improve Efficiency & Probabilities of Success
We discover medicines for difficult to treat diseases in efficient collaborations.

We focus on data driven precision medicine and early disease relevance to improve Probabilities of Success.

We built the “shared economy” in R&D, designed to result in a large royalty pool.

“\textit{The goal of Evolution is not one single human, it is mankind.}“

Manfred Eigen
1927–2019, Co-founder of Evotec, Nobel Prize 1967

Bringing the industry closer together

Our contribution to the industry
Platforms & technologies are high-tech driven & fully integrated

The drug discovery & development innovation hub – Capabilities & expertise overview

Industry needs

- R&D efficiency platforms
- Precision medicine platforms
- Just – Evotec Biologics
- Right modality drug design

Capabilities & Expertise (illustrative)

- EVOpanOmic
- EVOpanHunter
- EVOgnostic
- E.iPSC
- E.MPD
- E.TOX
- J.DISCOVERY
- J.HAL
- J.MD
- J.POD
- EVOcells
- EVOgenes

1) Also partly accessible as stand alone “Fee for Service” or FTE-rate based offerings
Faster and more learning curves illustrate ... “just the beginning”

“Evotec inside” (selected KPI’s 2020/21)

<p>| | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>62</td>
<td>142</td>
<td>12</td>
<td>24</td>
<td>&gt; 250</td>
</tr>
<tr>
<td>Patent applications</td>
<td>High-throughput screens</td>
<td>Pre-clinical development candidates (PDC)</td>
<td>INDiGO® programs</td>
<td>GMP API batches</td>
</tr>
<tr>
<td>&gt;10</td>
<td>&gt;200 bn</td>
<td>&gt;440 bn</td>
<td>&gt;10,000</td>
<td>&gt;100</td>
</tr>
<tr>
<td>Precision platforms</td>
<td>Data points</td>
<td>of iPSC-derived cells</td>
<td>compounds assessed as protein degraders</td>
<td>EVOPanHunter projects</td>
</tr>
<tr>
<td>&gt;15</td>
<td>20</td>
<td>&gt;40,000</td>
<td>&gt;20</td>
<td>&gt;90%</td>
</tr>
<tr>
<td>Biologics projects</td>
<td>Months construction time</td>
<td>samples in HT analytics and functional characterisation</td>
<td>consecutive successful manufacturing runs</td>
<td>J.POD® cGMP qualification activities completed</td>
</tr>
<tr>
<td>&gt;130</td>
<td>&gt;90</td>
<td>&gt;20</td>
<td>&gt;10</td>
<td>&gt;10</td>
</tr>
<tr>
<td>Co-owned pipeline assets</td>
<td>Small molecules</td>
<td>Biologics</td>
<td>Cell &amp; gene therapy</td>
<td>Multiple modalities</td>
</tr>
</tbody>
</table>
We establish the “sharing economy” in R&D

Our network of > 500 partners

<table>
<thead>
<tr>
<th>Partners</th>
<th>Collaboration priorities</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt; 40 Pharma</td>
<td>Flexible access to technologies and assets</td>
</tr>
<tr>
<td>&gt; 400 Biotech</td>
<td>Integrated drug discovery &amp; development processes</td>
</tr>
<tr>
<td>&gt; 30 Academia</td>
<td>Funding &amp; operations for industrial translation</td>
</tr>
<tr>
<td>&gt; 10 Foundations</td>
<td>Data pooling &amp; advanced analytics of patient data</td>
</tr>
</tbody>
</table>

More efficient & more precise drugs
# Bringing Probability of Success up is key leverage for better IRR

## Current challenges in R&D

<table>
<thead>
<tr>
<th>Key challenges</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>R&amp;D model is inefficient</td>
<td>Challenging returns due to “too late and “expensive failure”</td>
</tr>
<tr>
<td>“One drug fits all” is outdated</td>
<td>90% of drugs are efficacious only in 50% of patients</td>
</tr>
<tr>
<td>New modalities did not solve all problems</td>
<td>9% of Phase I biologics receive approval</td>
</tr>
<tr>
<td>Emerging technologies are still very fragmented</td>
<td>Precision medicine toolkit, OMICS platforms, and AI/ML</td>
</tr>
</tbody>
</table>

## Development costs per asset increase

Cost per asset doubled since 2010, in US$ m

<table>
<thead>
<tr>
<th>Year</th>
<th>Cost Increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>1,188</td>
</tr>
<tr>
<td>2020</td>
<td>~2,500</td>
</tr>
</tbody>
</table>

## Commercial returns decrease

IRR since 2010

<table>
<thead>
<tr>
<th>Year</th>
<th>Return Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>~10</td>
</tr>
<tr>
<td>2020</td>
<td>~2 (^\times)</td>
</tr>
</tbody>
</table>

---

1) IRR = Internal Rate of Return
3) excl. Covid-19 vaccines
4) Sources: Deloitte – Centre for Health Solutions: Ten years on measuring the return of pharmaceutical innovation 2020; Evaluate Pharma – World Preview 2018 / World Preview 2020
Integrating and accelerating better data for more precise medicine

What does ‘data-driven’ mean in practice?

Multiple sources to drive innovation

- Single cell technologies
- RNA analytics
- Linking genetic, Structures & Functions
- AI-enabled small molecules
- Molecular databases
- Cell Tx
- Quantum simulation
- Mass Spectrometry
- CRISPR-based Dx/Tx
- iPSCs
- Spatial multi-Omics

EVO iR&D

- R&D efficiency platforms
- Precision medicine platforms
- Just – Evotec Biologics

EVO panOmics & EVO panHunter

EVO access

EVO modality

Right modality drug design

Data integration

Data aggregation

Precision medicine
Many players at work to initiate a new “data driven” industry paradigm

Still a highly fragmented industry

Selected AI/ML companies (Industry landscape – Illustrative & highly simplified)
Significant improvements of PoS are possible

How we can improve PoS in early R&D (Examples/simplified)

**Today's use of AI/ML**

- **Target identification**
  - System biology to better understand diseases e.g. associating existing targets with new diseases

- **Lead optimisation**
  - *In silico* classification of targets via computational chemistry e.g. better prioritised drugs accelerated

- **Trial design**
  - Understanding sub populations via biomarkers e.g. better patient stratification

---

- Data integration
  - Efficacy & safety predictions
  - iPSC driven disease relevance
  - Molecular data & patient stratification
  - ‘Standard’ success for discovery project

---

- Integrated drug design
  - ~10% efficacy & safety predictions
  - ~10% iPSC driven disease relevance
  - ~10% molecular data & patient stratification
  - ~10% ‘Standard’ success for discovery project

---

- Data aggregation
  - ~10% in %
Precision medicine platforms to improve probability of success
Precision medicine is the only path to improved medicine

Leading AI/ML driven drug discovery & development platforms

**Molecular patient databases**
Re-defining health and disease via molecular disease profiles

**Targeted disease models & precision medicine approaches**
Focus on **early** disease relevance

**Clinical diagnostics and biomarkers**
Precision diagnostics and tracking of diseases

---

**EVOpanOmics**
- Transcriptomics and proteomics data at industrial scale
- Multiple patient-derived data bases, e.g. CKD database (>10,000 patients; >600 billion data points)

**EVOpanHunter**
- User friendly AI/ML driven multi-omics analysis platform
- Exceeding industry standards in predicting drug safety (e.g.: liver injury 86% vs. 70%)

**E.iPSC**
- One of the largest and most sophisticated iPSC platforms for drug discovery in industry
- First iPSC-derived drug candidate in clinic, large pipeline evolving in drug discovery and cell therapy
Deep understanding of biology for precision medicine

The Evotec Molecular Patient Database (E.MPD)

EVOpanOmics: Genomics, Transcriptomics, Proteomics and Metabolomics
EVOpanHunter: Bioinformatics, AI/ML
Unbiased identification of disease relevant drug candidates

Screening to revert molecular patient profiles to healthy state

**EVOpanOomics**
- Patient-derived *in vitro* disease models
- High-throughput screen
- Transcriptome analysis in 384 well format

**EVOpanHunter**
- Identifies most suitable chemical hits
- Focus on reversal of molecular disease phenotype
- Filters out unwanted mechanisms

**Example: Transcriptome profiles induced by individual compounds in patient-derived cellular disease model**

- Healthy
- Diseased
- Unwanted / toxic effects

**Partners e.g.:**
- Bristol Myers Squibb
- Novo Nordisk
- Bayer
### E.MPD core component of alliances in CKD

**Example: CKD strategic drug discovery deals**

<table>
<thead>
<tr>
<th>2016/17</th>
<th>2018/19</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Upfront</td>
<td>• Vifor funded: € 25 m</td>
<td>• Upfront</td>
<td>• Upfront</td>
<td>• Upfront</td>
</tr>
<tr>
<td>• Research funding</td>
<td>• 50% on all projects</td>
<td>• Research funding</td>
<td>• Research funding</td>
<td>• Research funding</td>
</tr>
<tr>
<td>• Milestones &gt; € 300 m per product</td>
<td>• JV: NepThera</td>
<td>• Milestones &gt; € 150 m per product</td>
<td>• Milestones</td>
<td>• Milestones</td>
</tr>
<tr>
<td>• Tiered royalties</td>
<td></td>
<td>• Tiered royalties</td>
<td>• Tiered royalties</td>
<td>US$ 180 m per product</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>• Tiered royalties</td>
</tr>
</tbody>
</table>

- **From Target identification & validation, via biomarker identification, to patient stratification**

* Pending acquisition by CSL Limited not closed, yet
Proving paradigm shift in iPSC partnership with BMS

Using EVOpanOmics & EVOpanHunter – Development since 2016

iPSC alliance in neurodegeneration
- Development of novel therapies for a broad range of neurodegenerative diseases
- First programme EVT8683 (eIF2b activator) started clinical development

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
<th>Funding</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2017</td>
<td>US$ 5 m – Screening milestone</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>US$ 6 m – Expansion milestone</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2019</td>
<td>US$ 30 m – Extension</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2020</td>
<td>US$ 6 m – Expansion milestone</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2021</td>
<td>US$ 20 m – 1st IND Target: eIF2b</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2021</td>
<td>US$ 40 m – Designation of additional programmes</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Upfront US$ 45 m
- Potential milestones > US$ 250 m per project
- Double-digit royalties

2017

2018

2019

2020

2021
Proteomics approach to targeted protein degradation
Development of novel therapies for a broad range of diseases

- Upfront US$ 65 m
- Potential milestones > US$ 250 m per project
- Double-digit royalties

May 2020 - Screening milestone
Oct 2020 - Project initiation
Mar 2021 - Double-digit m extension
June 2021 - New collaboration in undisclosed therapeutic area

Example: Using EVOpanOmics & EVOpanHunter – Development since 2018
Enabling global access to modern biologics

Example: Efficient and flexible biologics manufacturing (EVOaccess)

- Large and diverse library to generate antibodies
- Reviews and improves native antibody sequences to enhance manufacturability and stability
- Modular, flexible “PODs” with most capital efficient set-up
- Disruptive, intensified production process from a few kilograms to metric tons in the same facility

Partners e.g.:
Continuous process outperforming fed batch 20x

Example: More intensification, higher productivity, lower COGMs

Fully end-to-end continuous process for late-stage products (> 25-day production)

1) DS = Drug Substance
Building a strong growth business and a large royalty pool
We create long-term value through three collaboration routes

Service fees, milestones, and royalties for optimal value mix

<table>
<thead>
<tr>
<th>Industry needs</th>
<th>A “Fee-for-service”</th>
<th>B EVO\textit{royalty}</th>
<th>C EVO\textit{equity}</th>
</tr>
</thead>
<tbody>
<tr>
<td>R&amp;D efficiency platforms</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Precision medicine platforms</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Just – Evotec Biologics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multimodality drug design</td>
<td>\textit{EVO}cells</td>
<td>\textit{EVO}genes</td>
<td>Antibodies &amp; Bifunctionals</td>
</tr>
</tbody>
</table>
Significant expansion of alliances is basis for long-term success

Attraction, Extension, Retention

**Attraction**
- Customer base more diversified; revenues have grown significantly
- New customers during the year:
  - 2019: 283
  - 2020: 315
  - 2021: 355

**Extension**
- Integrated drug discover & development offering yields increasing “share of wallet”
- Faster and better results versus in-house infrastructures
- No. of customers > €1 m revenues:
  - 2019: 20%
  - 2020: 40%
  - 2021: 60%

**Structural Retention ≥90%**
- Solid customer retention rates
- Strong basis for double-digit growth
- Customer relation rate:
  - 2019: 100%
  - 2020: 80%
  - 2021: 20%
Building a robust, de-risked pipeline within EVOroyalty

High-value partnerships offer path to increased royalties

<table>
<thead>
<tr>
<th>Pipeline assets in 2021</th>
<th>Number of projects¹</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small molecules</td>
<td>&gt; 90</td>
</tr>
<tr>
<td>Biologics</td>
<td>&gt; 20</td>
</tr>
<tr>
<td>Cell and Gene therapy</td>
<td>&gt; 10</td>
</tr>
<tr>
<td>Multiple modalities²</td>
<td>&gt; 10</td>
</tr>
</tbody>
</table>

¹ Excluding EVOequity
² For these projects multiple modalities are currently being explored
Despite P2x3 set back - The iceberg keeps growing

In total >220 projects: ~180 in partnerships, >40 internal R&D projects

---

### Neuroscince & Pain

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ph3</td>
<td>Jingjin</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ph2</td>
<td>Xynomic</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ph1</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Oncology

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Metabolic Diseases

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Inflammation & Immunology

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Virology

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Anti-bacterial

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Global Health

<table>
<thead>
<tr>
<th>Phase</th>
<th>Company</th>
<th>Preclinical</th>
<th>Clinical</th>
<th>Discovery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

1) Also includes Women's Health, Respiratory projects. The Equity Pipeline does not contain programs from EVT/partners that are not publically disclosed.
**“Evotec Inside”**

Steady stream of high-value catalysts

Selected pipeline events within next 12 – 24 months

- Phase III & registration (CHN) JingXin in insomnia (EVT201)
- Phase II data with Bayer in DNP (BAY2395840)
- Phase II initiation with Bayer in Gynaecology (BAY2395840)
- Phase I data in Chikungunya virus (EVT894)
- Phase I data with BMS in CNS (EVT8683)
- Phase I data with Exscientia in Oncology (EXS21546)
- Phase I data with Kazia in Oncology (EVT801)
- Phase I initiation in Covid-19 / HBV (EVT075)
- Phase I Initiation with Bayer in Kidney diseases
- Phase I Initiation with Kidney diseases with other partners
- Phase I initiation with BMS in CNS
- Phase I Initiation with BMS in Oncology
- Multiple co-owned equity companies (not outlined here) will progress in clinic (e.g. Topas, Forge, Carrick, Fibrocor, …)

<table>
<thead>
<tr>
<th>Molecule</th>
<th>Therapeutic Area/Indication</th>
<th>Partner</th>
<th>Discovery</th>
<th>Pre-clinical</th>
<th>Phase I</th>
<th>Phase II</th>
<th>Phase III</th>
</tr>
</thead>
<tbody>
<tr>
<td>EVT201</td>
<td>Insomnia (GABA-A)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not Disclosed</td>
<td>Infectious Disease (Antibody)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BAY2395840</td>
<td>Diabetic Neuropathic Pain (B1)</td>
<td>Bayer</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CT7001</td>
<td>Oncology (CDK7)</td>
<td>Carrick</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>XP-105</td>
<td>Oncology (mTORC1/2)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVT401</td>
<td>Immunology &amp; Inflammation (P2X7)</td>
<td>Bayer</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BAY2328065</td>
<td>Gynaecology</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EXS21546</td>
<td>Oncology (various programmes)</td>
<td>Exscienti</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GNTX 6516</td>
<td>Pain (CB1)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVT894</td>
<td>Chikungunya (Antibody)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not Disclosed</td>
<td>Neuroscience &amp; Pain</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not Disclosed</td>
<td>Neuroscience &amp; Pain</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVT801</td>
<td>Oncology (VEGFR3)</td>
<td>Kazia</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVT8683</td>
<td>Neurodegeneration (eIF2b activator)</td>
<td>British Myasthenia</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TPM2003</td>
<td>Pemphigus Vulgaris (ND)</td>
<td>Topas Therapeutics</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CT7001</td>
<td>Oncology (CDK7)</td>
<td>Carrick</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CT7001</td>
<td>Oncology (CDK7)</td>
<td>Carrick</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>APN411</td>
<td>Oncology – Immunotherapy</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>GLPGxxxx</td>
<td>Fibrosis (not disclosed)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BAYxxxx</td>
<td>Nephrology (not disclosed)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ORB001</td>
<td>Metabolic – Diabetes (not disclosed)</td>
<td>Biota</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVT075</td>
<td>Covid-19 / HBV</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not disclosed</td>
<td>Various programmes</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EVTxxxx</td>
<td>CNS, Metabolic, Pain, …</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Multiple programmes across nephrology, oncology, immunology among other therapeutic areas
EVOequity accelerates co-owning strategy

Operational VC model – diversified portfolio with multiple shots on goal

At Equity Holding (≥20%) or Significant influence

Minority Shareholdings (<20%)

BRIDGEs
### Significant growth step up and investments towards AP 2025

**Guidance 2022**

<table>
<thead>
<tr>
<th></th>
<th>Guidance 2022</th>
<th>YE 2021</th>
<th>Implied growth at midpoint</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Group revenues</strong></td>
<td>€ 700 – 720 m (€ 690 – 710 m)</td>
<td>€ 618.0 m</td>
<td>~15%</td>
</tr>
<tr>
<td><strong>Unpartnered R&amp;D</strong></td>
<td>€ 70 – 80 m</td>
<td>€ 58.1 m</td>
<td>~30%</td>
</tr>
<tr>
<td><strong>Adjusted EBITDA</strong></td>
<td>€ 105 – 120 m (€ 95 – 110 m)</td>
<td>€ 107.3 m</td>
<td>At least stable</td>
</tr>
</tbody>
</table>

**Approx. € 300 m investment programme for enabling and supporting growth (e.g. capacity expansion, …)**

1) EUR/US$ 1.18; EUR/GBP 0.86
2) No material FX effects as most R&D efforts are carried out in € area
3) Considerable insecurities given high volatility of energy prices
Clear strategy in place

Growth and investment strategy overview – Action Plan 2025

Targeted revenue development (in € m)

- CAGR ~15%
- 501
- 618
- 2020
- 2021
- 2022 (e)
- 2023 (e)
- 2024 (e)
- 2025 (e)

Revenue composition 2020

- ~70% EVT Execute
- ~20% Just – Evotec Biologics¹
- ~10% EVT Innovate
- ≥2x

Goal revenue composition

- >40% EVT Execute
- >25% Just – Evotec Biologics¹
- >30% EVT Innovate

- Composition of revenue mix expected to change over time while ALL fields continue to grow
- Shifting to even more favourable revenue mix expected to drive increased profitability
- Just – Evotec Biologics growth driven by use of J.POD® manufacturing
- First small royalties from pipeline assets expected in 2025

¹ Just – Evotec Biologics reports under the EVT Execute segment
Setting the pace to accelerate growth along Action Plan 2025

Selected major newsflow 2022

| R&D efficiency platforms | • Undisrupted growth of base business, in-line with AP 2025 *(EVOiR&D)*  
|                          | • New integrated drug discovery & development alliances  
|                          | • Significant capacity and value chain expansion for all modalities |

| Precision medicine platforms | • New strategic partnerships and expansions of co-owned alliances  
|                              | • New clinical trial initiations  
|                              | • Significant progress of later stage co-owned pipeline *(EVOroyalty)*  
|                              | • Spin-Offs and investments along Building Blocks of AP 2025 *(EVOequity)* |

| Just – Evotec Biologics | • Start of production J.POD® Redmond, WA (US)  
|                         | • Start of construction J.POD® Toulouse, France (EU)  
|                         | • Evaluation of global network of J.PODs® *(EVOaccess)* |

| Group, Governance & ESG | • Undisrupted growth trend versus 2021 in line with AP 2025  
|                         | • Growth of unpartnered R&D investments faster than top-line  
|                         | • Validated science-based targets aligned with 1.5°C goal  
|                         | • Highly impactful contribution to UN SDG 3 \(^1\) |

\(^1\)UN Sustainable Development Goal 3: Improve health and well-being with main targets for us on women’s health, fight against infectious diseases and pandemic preparedness
## Upcoming important dates

### Financial calendar 2022

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quarterly Statement Q1 2022</td>
<td>11 May 2022</td>
</tr>
<tr>
<td>Virtual Annual General Meeting 2022</td>
<td>22 June 2022</td>
</tr>
<tr>
<td>Half-year 2022 Interim Report</td>
<td>11 August 2022</td>
</tr>
<tr>
<td>Quarterly Statement 9M 2022</td>
<td>09 November 2022</td>
</tr>
</tbody>
</table>
Appendix
Just beginning to deliver significant growth and value

Development from 2015 ... to 2021

Co-owned pipeline assets

49 ........................................ 130+

Unpartnered R&D expenses
in € m

18 ........................................ 59
22% CAGR\(^1\)

Revenues
in € m

128 ...................................... 618
30% CAGR\(^1\)

Co-owned companies & BRIDGEs

1 ........................................ 31

Top-class employees

1,000 ................... ~4,100+\(^1\)
51% CAGR\(^1\)

Adjusted EBITDA
in € m

9 ...................................... 107

\(^1\) 2015-2021 Compound Annual Growth Rate
Action Plans deliver significant value

Action Plans in numbers - “... we are just at the beginning”

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Restructure for growth</td>
<td>Build innovation seeds</td>
<td>Aspire global leadership</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenues</th>
<th>Adj. EBITDA</th>
<th>R&amp;D investments</th>
<th>Co-owned projects</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>€ 55 m</td>
<td>€ 2 m</td>
<td>€ 2 m</td>
<td>6</td>
<td>519</td>
</tr>
<tr>
<td>2015</td>
<td>€ 128 m</td>
<td>€ 9 m</td>
<td>€ 18 m</td>
<td>49</td>
<td>1,000</td>
</tr>
<tr>
<td>2020</td>
<td>€ 501 m</td>
<td>€ 107 m</td>
<td>€ 69 m</td>
<td>118</td>
<td>3,572</td>
</tr>
</tbody>
</table>

1) Including equity investments
Platforms & technologies for more precision and efficiency

Evotec today – 15 Sites & more than 4,200 employees

USA
~500
- Branford
- Princeton
- Redmond, WA
- Seattle
- Watertown

Austria
~40
- Orth an der Donau

Italy
~800
- Verona (Campus Levi-Montalcini)

Germany
~1,050
- Hamburg (HQ) & Goettingen (Manfred Eigen Campus)
- Cologne
- Munich

UK
~950
- Abingdon (Dorothy Crowfoot Hodgkin Campus)
- Alderley Park

France
~900
- Lyon
- Toulouse (Campus Curie)
Great talent pool

Overview Employees – more than 4,200

Interdisciplinary
- Biochemists
- Medicinal chemists
- Molecular biologists
- Cell biologists
- Toxicologists
- Data scientists
- Process/Analytical chemists
- Clinicians
- mAb process engineers

International
1) The chart exclude the USA for legal reasons
- 22% Others
- 20% German
- 21% French
- 19% Italian
- 18% British

Highly qualified
- 76% with at least one academic qualification
- 24% other degrees

Diverse and experienced
- 81 nationalities
- >30% PhDs
- Average age: 38.5 years
- 54% women
- >36% with more than five years at Evotec
Our purpose is to go VERY long as ONE – #researchneverstops

Sustainable thinking is holistic and ensures long-term success

**Best possible environment for employees and potential recruits**
- Engagement & commitment
- Leadership & training
- Diversity, Equity & Inclusion

**Resilient business model**
- Financial resilience & independence
- Constant investments into the future
- Basis for sustainable success

**Acknowledging Principles for Responsible Investment**
- Compliance with investors’ sustainable investment criteria
- Source for funding resilient growth

**The “shared economy” in R&D**
- Integrated platform with >800 partners
- Sharing values of highest integrity
- Sharing success

**Cures for all / Access for all**
- We will not stop until all existing diseases can be cured
- Precise, patient-centric medicine
- Respecting diversity in all dimensions

**Protecting the planet**
- Commitment to SBTi\(^1\)
- Responsible use of resources

---
\(^1\) “Science Based Targets Initiative”
Our purpose defines a sustainable corporate strategy
Focus on most material topics in a holistic approach

<table>
<thead>
<tr>
<th>Stakeholders</th>
<th>People</th>
<th>Partners</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investors</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recruits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supervisory Board</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Authorities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patients</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Activists</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Suppliers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Media</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Neighbours</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Material Topics</th>
<th>Invest in people</th>
<th>R&amp;D / Innovation</th>
<th>Availability &amp; access to medical treatment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stakeholder engagement</td>
<td></td>
<td></td>
<td>Carbon emission</td>
</tr>
<tr>
<td>OHS</td>
<td></td>
<td></td>
<td>Waste &amp; Water</td>
</tr>
<tr>
<td>Diversity</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cyber</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>KPIs</th>
<th>Engagement &amp; Commitment</th>
<th>Quality Integrity &amp; Speed Shared goals</th>
<th>Covered diseases</th>
<th>Dedicated climate mitigation capex</th>
</tr>
</thead>
<tbody>
<tr>
<td>CO₂ per employee</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retention rate</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OUR Foundation</th>
<th>Culture &amp; Values</th>
<th>People &amp; Capabilities</th>
<th>Corporate Governance &amp; Enabling Systems</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Strong team and shareholders supporting sustainable growth

Management & shareholder structure

Management Board
- Werner Lanthaler (CEO)
  Long-time experience in Pharma & biotech
- Cord Dohrmann (CSO)
  Long-time experience in drug discovery
- Matthias Evers (CBO)
  Long-time experience in business development, technology and strategy
- Craig Johnstone (COO)
  Strong drug discovery and commercial track record
- Enno Spillner (CFO)
  Long-time experience in finance & biotech

Supervisory Board
- Iris Löw-Friedrich
  UCB
- Kasim Kutay
  Novo Holdings
- Mario Polywka
  Ex-Evotec
- Roland Sackers
  QIAGEN
- Elaine Sullivan
  Ex-Lilly
- Constanze Ulmer-Eilfort
  PSP Munich

Number of shares: 177.0 m
Listings: Frankfurt Stock Exchange (MDAX, TecDAX), Ticker: EVT
NASDAQ Global Select Market (ADS), Ticker: EVO
52 week high/low: € 45.70/€ 27.92

~ 68% Free float
~ 1% Management
~ 7% Mubadala Investment Company
< 5% Roland Oetker/ROI
> 10% Novo Holdings A/S
> 9% T. Rowe Price Group

1) Rounding differences may occur
Your contact:

Volker Braun
Global Head of Investor Relations & ESG

+49.(0).40.560 81-775
+49.(0).151 1940 5058 (m)
volker.braun@evotec.com